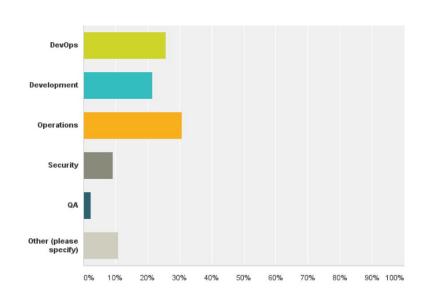
## Portworx Annual Container Adoption Survey 2017

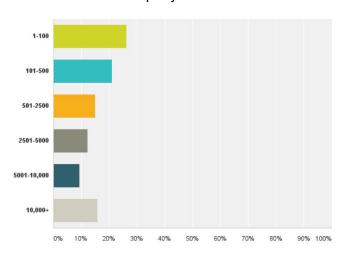
## **Executive Summary:**

The Portworx Annual Container Adoption survey was distributed in March 2017 and includes insights from 491 IT pros across a variety of industries and company sizes. It asked questions about the state of container usage, tooling, environments and barriers to adoption to get a snapshot of container adoption today. The 2017 survey asked many of the same questions included in a previous Portworx survey and the container survey distributed in 2015 and 2016 by ClusterHQ before the company closed its doors. This creates a multi-year dataset that we can use to draw conclusions on how container adoption has changed over time.

### Respondents by role



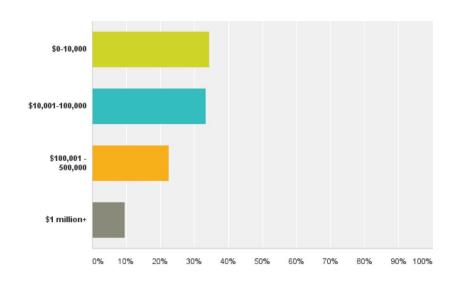
### Company size



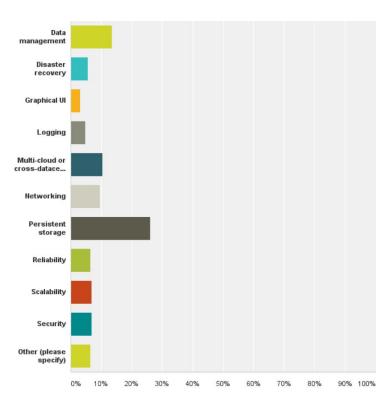
Annual financial investment: license and usage fees for container technologies

# Companies are investing significantly in containers.

The survey results indicate that containers continue to grow in relevance with 32% of companies spending \$500,000 or more a year on license and usage fees for container technologies, up from a reported 5% last year. This huge increase in IT spend is an indication that container market leaders are taking advantage of interest in containerized workloads.



In order to deploy containers, which challenge has been the most difficult to overcome?



# Challenges around persistent storage top the list of adoption barriers.

As container adoption proceeds at a fast pace, some of the challenges of years past remain, while others appear to have been largely addressed. For two years running, persistent storage is the #1 challenge for running containers, with 26% of the sample identifying persistent storage as the most difficult challenge to overcome. Given that most companies have started moving the stateless parts of their applications to containers first, it makes sense that

they are still investing solutions for stateful services as they increase their container adoption.

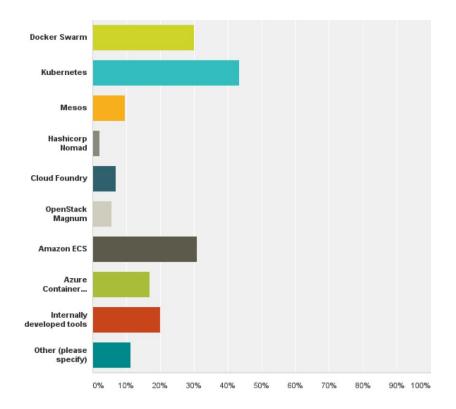
In previous years, security and networking have rounded out the top three challenges identified in the survey, but this year, neither are in the top three, with only 10% of the sample indicating that networking is the top challenge and 7% of the sample saying security is the top challenge. This is somewhat surprising given the intense debate both of these topics have generated in previous years. But with Docker and Kubernetes offering a number of pluggable networking and security options, it appears that more and more of the industry is feeling good about their ability to securely run multi-node container deployments.

In 2017, in addition to persistent storage, the other top challenges included data management (13%) and multi-cloud or cross-datacenter support (10%). The multi-datacenter problem is interesting because it indicates that companies are taking up containers on their promise of application portability, but struggling to make it a reality.

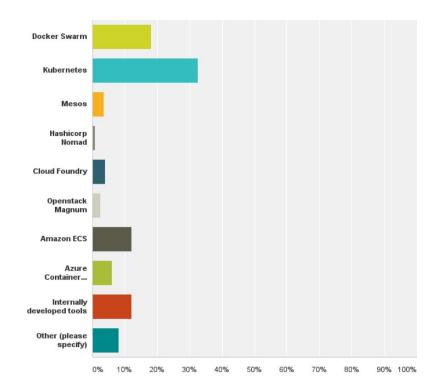
### No clear winner among orchestration tools yet.

One area of intense focus within the community is orchestration tools. This year's survey makes it clear that there is no winner yet in the race to provide the best container management solution. In fact, it appears that customers are still trying multiple solutions. While Kubernetes is the most popular scheduler, it may be another year or more before we can draw concrete conclusions about winners, with a likely outcome being that customers use multiple tools for different jobs.

Which container orchestration tools do your organization use? (Choose all that apply.)



Which container orchestration tools does your organization use most frequently?



### Summary of findings:

• Financial investment in containers grow with million dollar investments more than doubling year-on-year

Sixty-nine percent of respondents with knowledge of their company's financial investments said their company is making an investment in containers. That percentage is up from 52% in 2016. Of these companies, 10% are making over a million dollar investment in license and usage fees for containers, more than doubling between 2016 and 2017 when the percentage was only 4%. Thirty-two percent of the sample was spending more than \$500,000 per year, up from 5% in 2016.

Increases in spending for personnel to use container technologies also increased at similar rates, with companies investing more than \$1 million in personnel, rising from 6.5% in 2016 to 13% in 2017. Companies spending more than \$500,000 per year went from 13% in 2016 to 38% in 2017.

Persistent storage remains the top challenge for running containers two years in a row

Persistent storage is the #1 challenge for running containers, two years running, with 26% of the sample identifying persistent storage as the most difficult challenge to overcome. In previous years, security and networking have rounded out the top three challenges identified in the survey, but this year, neither are in the top three, with only 10% of the sample indicating that networking is the top challenge and 7% of the sample saying Security is the top challenge. In 2017, the other top challenges included data management (13%) and multi-cloud or cross-datacenter support (10%). This last challenge is interesting, indicating that companies are taking up containers on their promise of application portability, but struggling to make it a reality.

• Lack of tools for managing container storage holding back adoption

When asked about the storage challenges users have experienced, 46% of the sample stated that they lacked adequate tools for managing container storage and 39% of the sample had concerns about data loss, echoing the concerns people have about persistent storage in general. Twenty-six percent of respondents complained that storage does not effectively scale with number of containers.

Kubernetes is the most popular orchestration tool

Kubernetes is the most widely used orchestration tool, with 43% of respondents saying they used Kubernetes and 32% saying that it is their primary orchestration tool. This is an increase

from last year, when Kubernetes was the primary tool of only 27% of the sample. However, 32% of Kubernetes users also say they are using Docker Swarm, so it appears that many businesses have not made their final orchestration decision.

For companies with more than 5000 employees, Kubernetes is used by 48% and the primary orchestration tool for 33%.

AWS ECS is growing.

One of the more surprising findings in this year's survey is how quickly AWS ECS is coming up in the orchestration market. Thirty-one percent of respondents say they are using ECS (up from 21% in 2016), with 12% saying it is their primary orchestration tool (up from 10%). However, most people seem to be experimenting, with 46% of ECS users also using Kubernetes and 35% also using Docker Swarm.

For companies with more than 5000 employees, ECS is used by 37% and the primary orchestration tool for 15%.

Docker continues to dominate the container landscape, Swarm remains a top choice

Seventy-nine percent of the sample chose Docker as their primary container technology, demonstrating that the Docker Engine project continues to be synonymous with containers. Swarm also continues to be a popular orchestration choice. Thirty percent of the sample said they are using Docker Swarm, with 18% saying it is their primary scheduler. This is roughly in line with last year's survey, with 29% using it and 19% saying it is their primary.

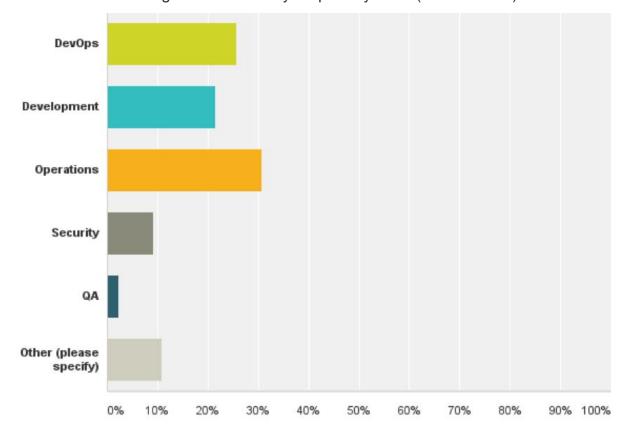
For companies with more than 5000 employees, Swarm is used by 32% and the primary orchestration tool for 15%.

• Windows containers usage has tripled year-on-year

In 2017, nearly one-third of the sample, or 29%, said they were running containers on Windows, up from only 9% in 2016. This indicates that Docker's investment in the Microsoft ecosystem is paying off fast.

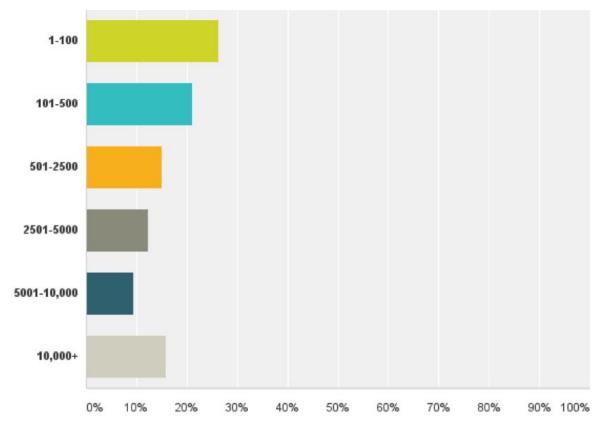
### All survey questions:

# Q1: Which of the following best describes your primary role? (Choose one.) n=473



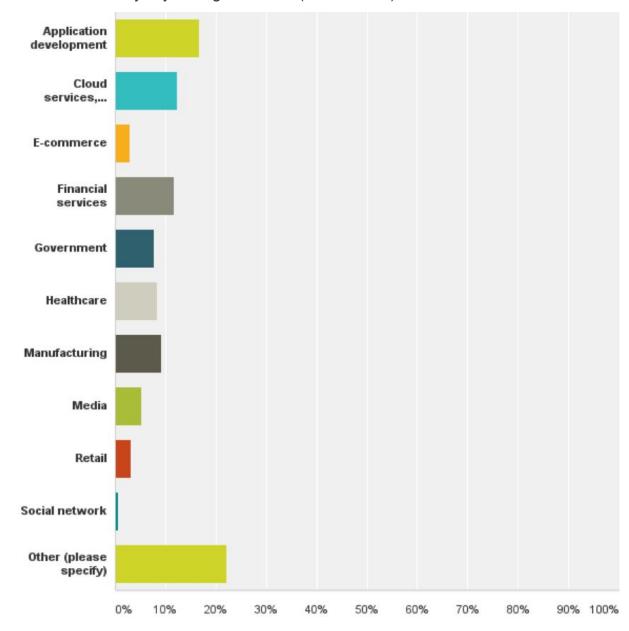
Answer Choices	Responses	
DevOps	25.58%	121
Development	21.56%	102
Operations	30.66%	145
Security	9.09%	43
QA	2.33%	11
Other (please specify)	10.78%	51
Total		473

Q2: How many employees are in your organization? (Choose one.) n=466



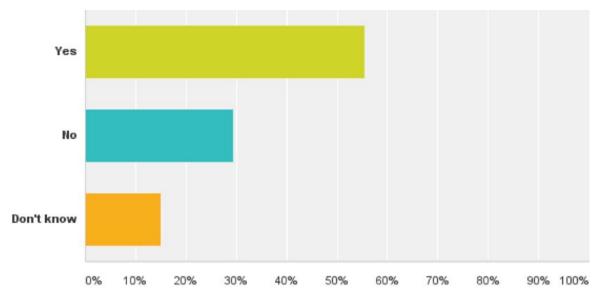
Answer Choices	Responses	
1-100	26.39%	123
101-500	21.03%	98
501-2500	15.02%	70
2501-5000	12.23%	57
5001-10,000	9.44%	44
10,000+	15.88%	74
Total		466

Q3: In which industry is your organization? (Choose one). n=459



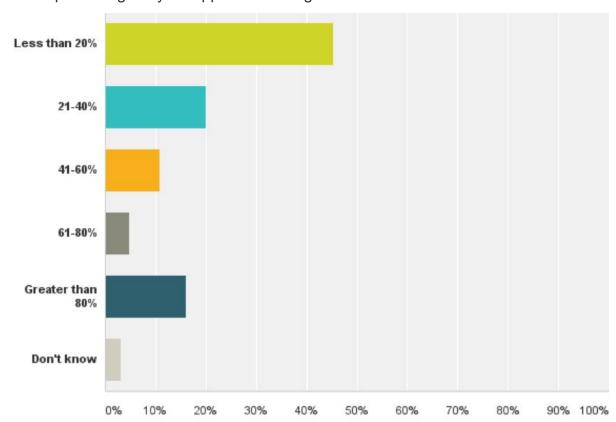
nswer Choices	Responses	
Application development	16.78%	77
Cloud services, infrastructure provider	12.42%	57
E-commerce	2.83%	13
Financial services	11.76%	54
Government	7.63%	35
Healthcare	8.28%	38
Manufacturing	9.15%	42
Media	5.23%	24
Retail	3.05%	14
Social network	0.65%	3
Other (please specify)	22.22%	102
tal		459

Q4: Does your organization run container technologies? n=453



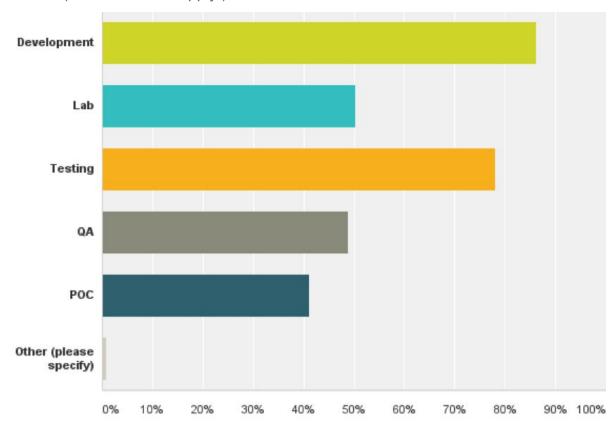
Answer Choices	Responses	
Yes	55.63%	252
No	29.36%	133
Don't know	15.01%	68
Total		453

Q5: What percentage of your apps are running in containers? n=250



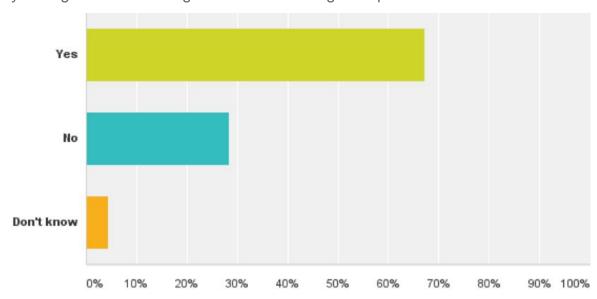
Answer Choices	Responses	
Less than 20%	45.20%	113
21-40%	20.00%	50
41-60%	10.80%	27
61-80%	4.80%	12
Greater than 80%	16.00%	40
Don't know	3.20%	8
Total		250

Q6: In which of these non-production environments is your organization running containers?(Choose all that apply.) n=246



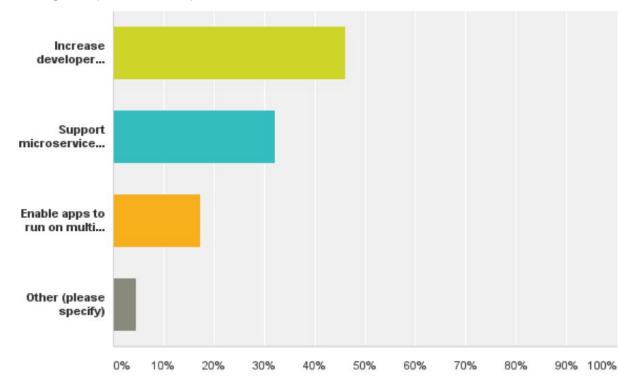
Answer Choices	Responses	
Development	86.18%	212
Lab	50.41%	124
Testing	78.05%	192
QA	48.78%	120
POC	41.06%	101
Other (please specify)	0.81%	2
Total Respondents: 246		

Q7: Is your organization running container technologies in production? n=247



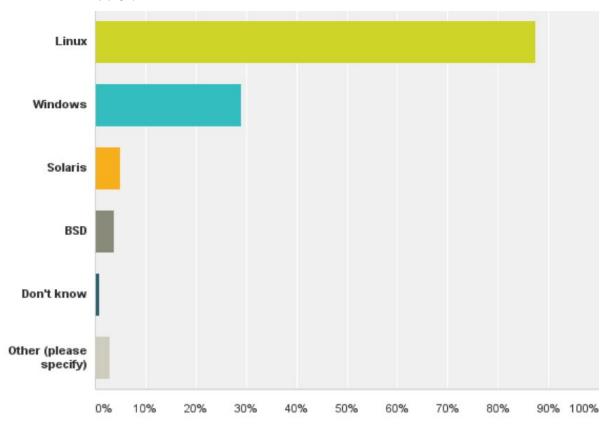
Answer Choices	Responses	
Yes	67.21%	166
No	28.34%	70
Don't know	4.45%	11
Total		247

Q8: What is the primary reason why your organization is running container technologies? (Choose one.) n=243



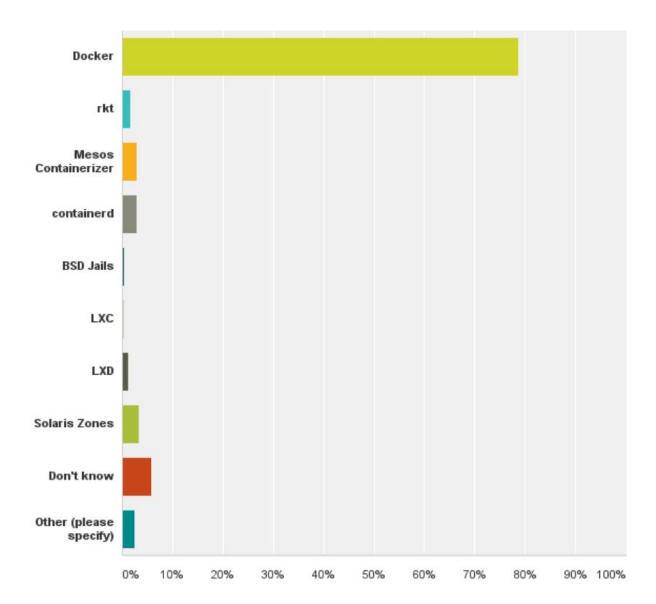
Answer Choices	Response	S
Increase developer efficiency	46.09%	112
Support microservices architectures	32.10%	78
Enable apps to run on multiple cloud platforms (avoid lock in)	17.28%	42
Other (please specify)	4.53%	11
otal		243

Q9: On which operating system(s) does your organization run container technologies? (Choose all that apply.) n=241



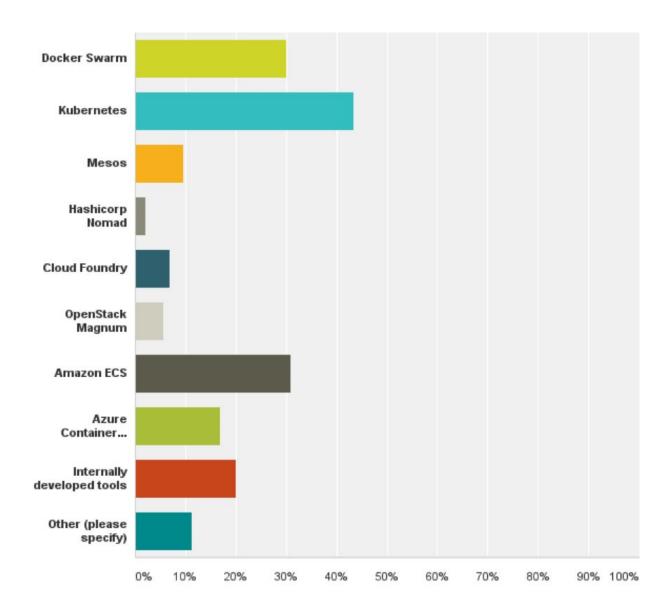
Answer Choices	Responses	
Linux	87.55%	211
Windows	29.05%	70
Solaris	4.98%	12
BSD	3.73%	9
Don't know	0.83%	2
Other (please specify)	2.90%	7
Total Respondents: 241		

Q10: Which container technology does your organization run most frequently? (Choose one.) n=239



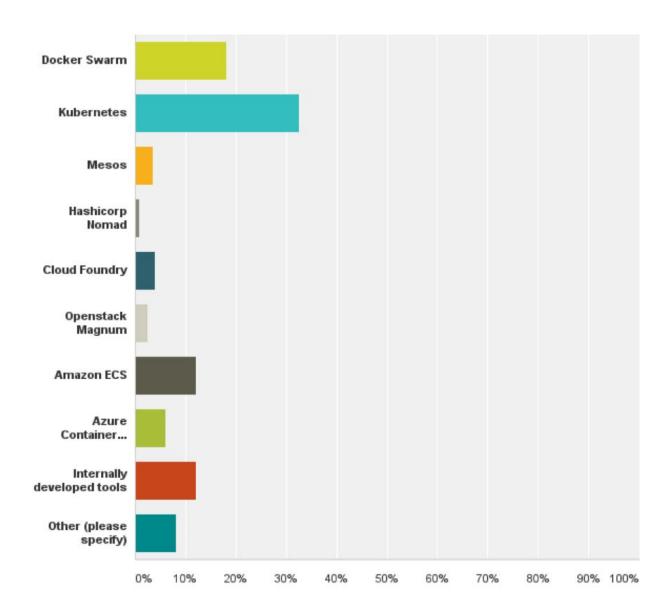
nswer Choices	Responses	
Docker	78.66%	188
rkt	1.67%	4
Mesos Containerizer	2.93%	7
containerd	2.93%	7
BSD Jails	0.42%	1
LXC	0.42%	1
LXD	1.26%	3
Solaris Zones	3.35%	8
Don't know	5.86%	14
Other (please specify)	2.51%	6
otal		239

Q11: Which container orchestration tools do your organization use? (Choose all that apply.) n=230



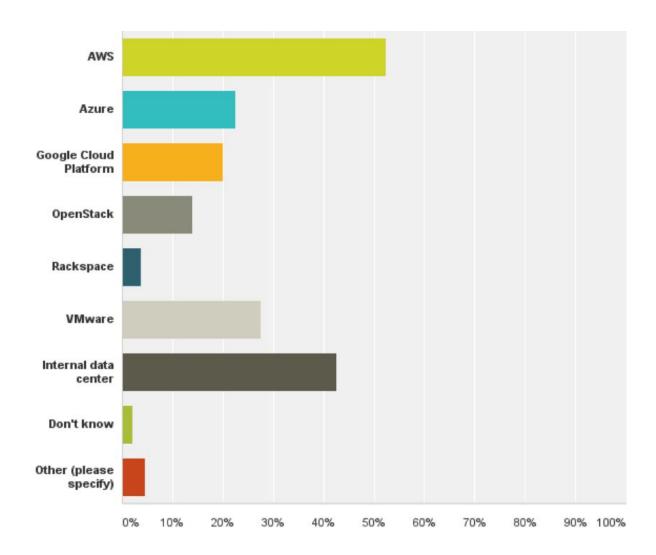
swer Choices	Responses	
Docker Swarm	30.00%	69
Kubernetes	43.48%	100
Mesos	9.57%	22
Hashicorp Nomad	2.17%	5
Cloud Foundry	6.96%	16
OpenStack Magnum	5.65%	13
Amazon ECS	30.87%	71
Azure Container Service	16.96%	39
Internally developed tools	20.00%	46
Other (please specify)	11.30%	26
tal Respondents: 230		

Q12: Which container orchestration tools does your organization use most frequently? (Choose one.) n=231



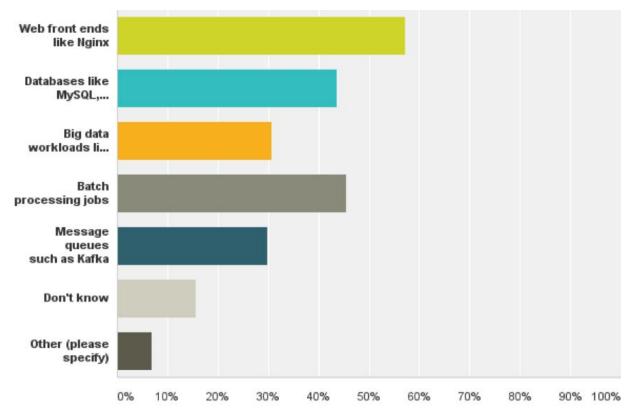
nswer Choices	Responses	
Docker Swarm	18.18%	42
Kubernetes	32.47%	75
Mesos	3.46%	8
Hashicorp Nomad	0.87%	2
Cloud Foundry	3.90%	9
Openstack Magnum	2.60%	6
Amazon ECS	12.12%	28
Azure Container Service	6.06%	14
Internally developed tools	12.12%	28
Other (please specify)	8.23%	19
otal		231

Q13: Which infrastructure providers do you use to run container technologies? (Choose all that apply.) n=235



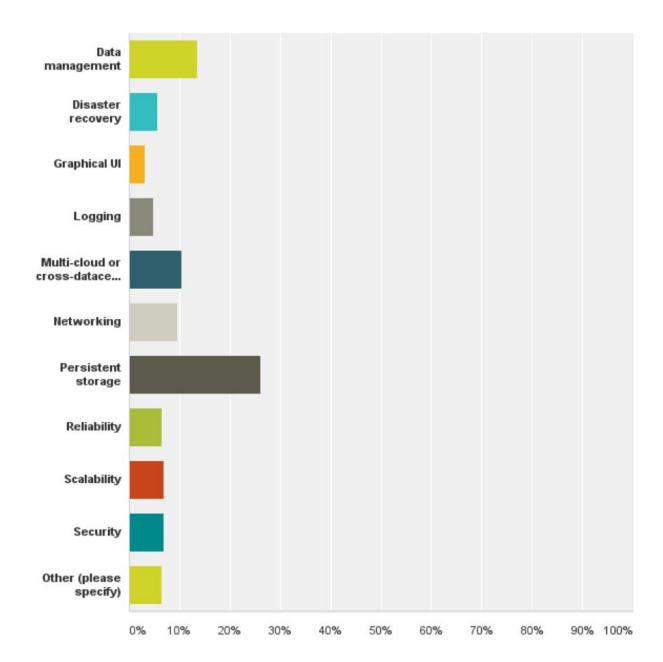
nswer Choices	Responses	
AWS	52.34%	123
Azure	22.55%	53
Google Cloud Platform	20.00%	47
OpenStack	14.04%	33
Rackspace	3.83%	9
∨Mware	27.66%	65
Internal data center	42.55%	100
Don't know	2.13%	5
Other (please specify)	4.68%	11
ital Respondents: 235		

Q14: Which applications do you plan to deploy on containers within the next year? (Choose all that apply.) n=231



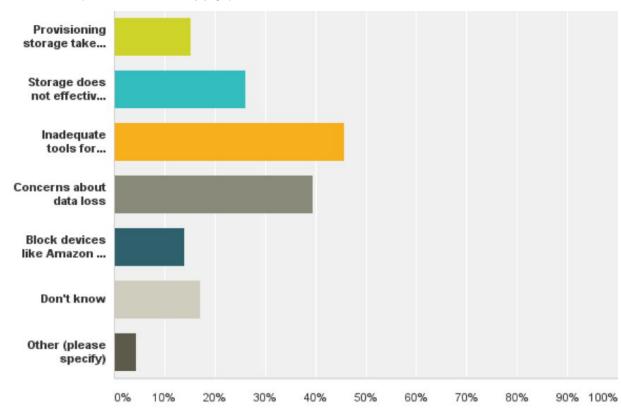
Answer Choices	Responses	Responses	
Web front ends like Nginx	57.14%	132	
Databases like MySQL, Cassandra	43.72%	101	
Big data workloads like Hadoop or Spark	30.74%	71	
Batch processing jobs	45.45%	105	
Message queues such as Kafka	29.87%	69	
Don't know	15.58%	36	
Other (please specify)	6.93%	16	
otal Respondents: 231			

Q15: In order to deploy containers, which challenge has been the most difficult to overcome? (Choose one.) n=230



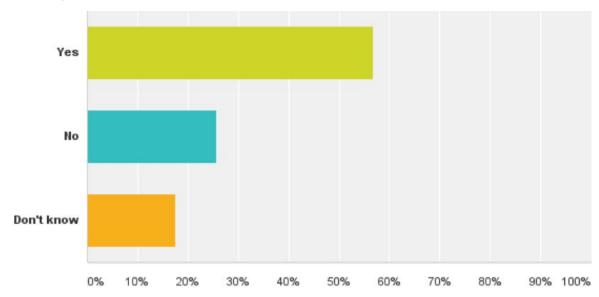
Inswer Choices	Responses	Responses	
Data management	13.48%	31	
Disaster recovery	5.65%	13	
Graphical UI	3.04%	7	
Logging	4.78%	11	
Multi-cloud or cross-datacenter support	10.43%	2	
Networking	9.57%	2	
Persistent storage	26.09%	60	
Reliability	6.52%	1:	
Scalability	6.96%	1	
Security	6.96%	1	
Other (please specify)	6.52%	1	
otal		230	

Q16: What storage challenges have you experienced when trying to run stateful containers? (Check all that apply.) n=223



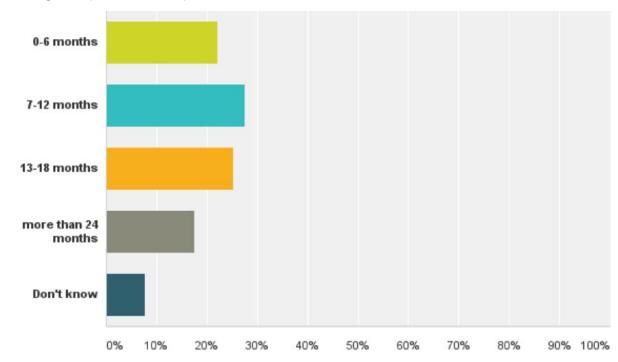
nswer Choices	Responses	
Provisioning storage takes too long due to SAN or NAS setup	15.25%	34
Storage does not effectively scale with the number of containers	26.01%	58
Inadequate tools for managing container storage	45.74%	102
Concerns about data loss	39.46%	88
Block devices like Amazon EBS are slow to mount	13.90%	31
Don't know	17.04%	38
Other (please specify)	4.48%	10
otal Respondents: 223		

Q17: Is your organization making a financial investment in container technologies? (Choose one.) n=229



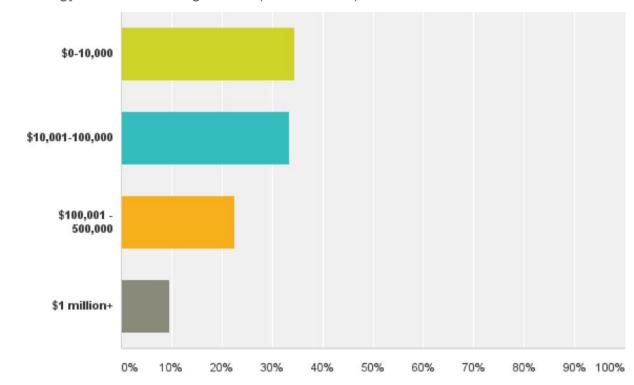
Answer Choices	Responses	
Yes	56.77%	130
No	25.76%	59
Don't know	17.47%	40
Total		229

Q18: How long has your organization been making a financial investment in container technologies? (Choose one.) n=131



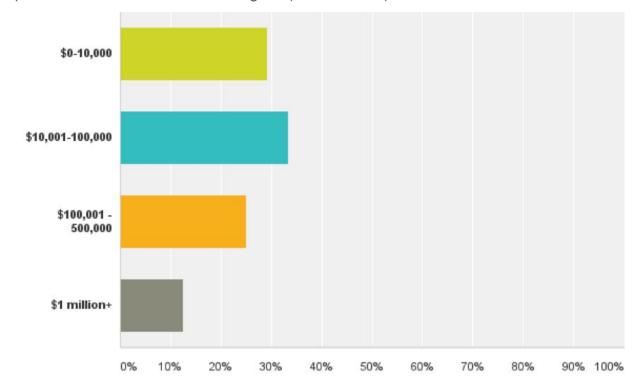
Answer Choices	Responses	
0-6 months	22.14%	29
7-12 months	27.48%	36
13-18 months	25.19%	33
more than 24 months	17.56%	23
Don't know	7.63%	10
Total		131

Q19: How much of an annual financial investment has your company made in container technology license and usage fees? (Choose one.) n=129



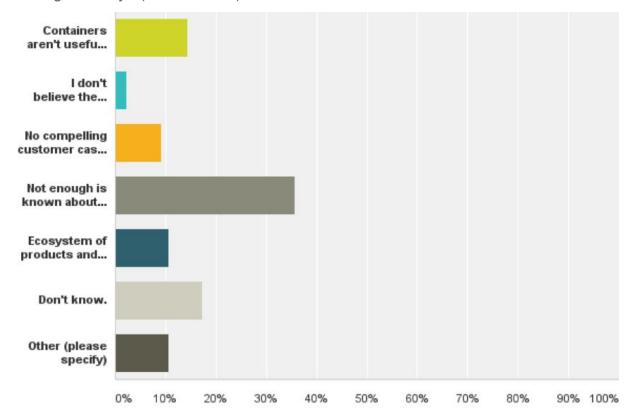
Answer Choices	Responses	
\$0-10,000	34.41%	32
\$10,001-100,000	33.33%	31
\$100,001 - 500,000	22.58%	21
\$1 million+	9.68%	9
l otal		93

Q20: How much of an annual financial investment has your company made in personnel expenses to use container technologies?(Choose one.) n=128



Answer Choices	Responses		
\$0-10,000	29.17%	28	
\$10,001-100,000	33.33%	32	
\$100,001 - 500,000	25.00%	24	
\$1 million+	12.50%	12	
Total		96	

Q21: What is the primary reason why your organization isn't using container technologies today? (Choose one.) n=132



Answer Choices	Respons	ses
Containers aren't useful for our applications.	14.39%	19
I don't believe the hype around containers.	2.27%	3
No compelling customer case studies demonstrating how containers provide benefits or ROI.	9.09%	12
Not enough is known about container technologies in order to invest any resources in them.	35.61%	47
Ecosystem of products and tools is too immature.	10.61%	14
Don't know.	17.42%	23
Other (please specify)	10.61%	14
Total		132